What are these... basic skills?
Some Basics...

- The “easy” stuff
- Elevator Speeches
- Brevity / Listening
Let’s get to know each other.
What we hope for...
What we fear...
What are some chief obstacles?
“You will now be Interviewed”
Easy Stuff: First 20 Sec.

- Handshake / Smile
- Eye contact
- Warmth of Voice
- Open Gestures
- Posture
Handshake Don’ts: Cold Fish
Handshake Don’ts: The Vice
Handshake Don’ts: The Royal

Be Sure to Extend your full hand
Handshake Don’ts: Sandwich
Handshake Don’ts: Jitterbug
Handshake Don’ts: The Rahm
Prepping for the easy stuff is hard.
The “Easy” Questions
The Easy Questions

**Question**
- Good weekend?
- What do you like to do in your spare time?
- How about those Bears?
- Don’t you hate this?
- Isn’t it cold?

**Motivation**
- Do you have pursuits?
- Can we identify shared areas of interest?
- Let’s talk about something fun
- I don’t know what to say
- Isn’t it freaking cold?
Practice

Look ma, no eyes/hands/ears.
A Grad Student Gets on an Elevator
Main Claim
Three Points
30 Seconds
John Caging
Listening
Listening

- Engagement
- (Not Memorization)
- Build a narrative
- Reminders you exist
Practice Again
Questions?

aj@uchicago.edu