Financial Services Career Guide

Overview
Finance is the ideal sector for ambitious people who are looking for a stimulating fast-paced environment. Working in finance typically requires long hours but there is little bureaucracy and young people can rise through the ranks with relative ease. Because jobs in finance are very lucrative the bar to entry is high, but luckily finance jobs are always in demand.

Finance is not limited to economists and mathematicians! Knowledge of financial markets and quantitative skills are likely requirements for all jobs in finance, but applicants are welcomed from all academic areas. Humanists, social scientists, and physical scientists all have different skills to contribute to finance. Many companies are looking for highly motivated people with a knack for problem solving, project management, and attention to detail. Those who enjoy academic research might be a good fit for a position as a financial analyst. Those who enjoy complex problem solving might be better suited for a position as a strategist. There will always be an abundance of quant jobs in finance so students who enjoy mathematical modeling can pursue jobs in this field.

Advantages:
- High compensation
- Interesting fast-paced work
- Potential for extensive training

Potential Challenges:
- Long hours
- Tough work/life balance
- Competitive work atmosphere

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<th>Career Areas</th>
<th>Sample Roles</th>
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<tr>
<td>Corporate Finance</td>
<td>Staff accountant, financial analyst, internal auditor</td>
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<tr>
<td>Commercial Banking</td>
<td>Loan officer, bank teller, programmer, sales, trust officer,</td>
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<tr>
<td>Investment Banking</td>
<td>Investment banker, fixed income researcher, equity researcher</td>
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<td>Hedge Funds</td>
<td>Financial analyst, trader, regulatory compliance officer, quantitative analyst, marketing manager, portfolio manager</td>
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<tr>
<td>Private Equity and Venture Capital</td>
<td>Venture capitalist, General Partner, Junior partner, analyst</td>
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<td>Financial Planning</td>
<td>Certified financial planner,</td>
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<tr>
<td>Insurance</td>
<td>Insurance broker, risk manager, underwriter, IT expert</td>
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Career Resources:
- National Association for Seed and Venture Funds
- National Venture Capital Association
- Venture Capital & Private Equity Club
- VentureOne
- vFinance.com
- A.M. Best Co.
- American Academy of Actuaries
- American Health Insurance Plans
- Insurance Industry Internet Network (IIIN)
- Insurance Information Institute
- Property and Casualty.com
News Resources

- Bloomberg
- Business Ethics Magazine
- Business Week
- Careers in Finance
- Economist
- Economic and Financial Indicators – The Economist
- Fast Company Magazine
- Financial Times
- Investment Dealer’s Digest
- Wall Street Journal

Educational Resources:

- Investopedia
- Coursera
- Khan Academy

UCG Alumni:

- Credit Suisse
- Morgan Stanley
- Deloitte
- HSBC
- JP Morgan Chase
- BCG
● Goldman Sachs

● Bank of America/ Meryl Lynch