



Networking at Conferences

UCHICAGOGRAD



Today's Agenda

- Prep
- Entering/Leaving
- Practice



Material Conference Prep

- Attire / Accessories
- The Mirror is Your Friend
- Business Cards
- No knapsacks
- Phone charger
- Preferred note-taking medium
- Keep in mind: coat-check is sometimes a hassle



Mental Conference Prep



Mental Conference Prep

- Set Reasonable Goals
- # of people to connect with
- Planning to talk with “Fancies”
- Attending talks/reading papers
- Check things off!



Questions so far?



Entering Conversations



Entering Conversations

- “Can I break in?”
- “Mind if I introduce myself?”
- “Hey I saw your talk earlier.”
- Reciprocate: open your circles!



Exiting Conversations

- “I’m going to get some more food / coffee. Want to join?”
- “I was hoping to meet 5 people.”
- End with a compliment!
- Request a card/follow-up



**Now we'll play
BINGO.**





**What's tough
about this?**



**Now we'll play
BINGO again...**



Questions?

